



## Our Hero the Entrepreneur

PARTNER LETTER #23

Over the last few decades technology has delivered significant innovation across most industries, driven by talented global entrepreneurs – irrelevant of their background.

The recent dispersion of tech talent from Ukraine, Russia and Belarus has been spurred on by tragic events. True to our 'United by Difference' value, we would not discriminate against anyone based on their ethnicity and we keep supporting founders from all corners of the world and backgrounds.

The scale of the broader human tragedy in Ukraine is hard to comprehend! We are confident as an industry, the tech community will continue to contribute towards alleviating the humanitarian effects of the ongoing conflict and providing space for talented emigree entrepreneur to heal and flourish irrespective of their backgrounds.

Our hearts go out to all the people impacted by this unimaginable conflict, both physically as well as mentally. Let's hope that peace will prevail soon to end this dark chapter in our collective history. In the meantime, Concentric is supporting the International Rescue Committee in its work to address the Ukrainian refugee humanitarian crisis by sending vital supplies to displaced children and families.

### **Concentric.**

The Activist Venture Fund.

United by Difference.

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# Investment News.

THE LATEST FROM OUR PARTNERS



The supply chain and procurement processes are faced with significant challenges, Contingent recently raised \$8.2m to build SaaS product that provides a quick, complete, up-to-date analysis of suppliers and businesses.



In only 15 months Merama has established itself as a significant eCommerce player in LatAm, driven by the vision and stewardship of Sujay Tyle. In a fast-growing market, the company is expanding across multiple countries including its own Merama labs products.



BVNK is winning industry accolades for servicing the growing demand for corporate crypto transactions that is not met by traditional banks. Through a carefully crafted and thought through value proposition BVNK is poised for significant growth.



Post-lockdown most people seem to have issues with managing their time, thus why Timely and soon to be launched Dewo, are welcome solutions. For further insights into the 'language of time', please check out this podcast.

superscript

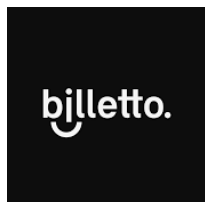
The team at Superscript will soon have to increase their trophy cabinet due to a plethora of awards received. The company continues to grow across multiple markets, benefitting from increased demand for SME insurance products, facilitated by high-volume partnerships with likes of Amazon, Revolut, Pleo and Cashplus Bank.



Public is a valuable partner for government departments looking for improvements in areas such as cyber security, defence, procurement, health etc. Public has established a market leading playbook for governments to create reliable and accessible services.

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launching the next iteration of insly no-code solution - turning insurance product building and launches from a coding marathon into a simple process that anyone can handle. Here are some of his latest observations on insurance challenges for 2022.



What do you do when you are faced with a complete lockdown and all the events you are working with have been cancelled? Read Patrick Borre and Joe Cohen's interview on how to navigate choppy waters – how new business areas can be developed, strengthening of the tech platform and in general how to thrive in a post-covid world.

## Our Thinking.

RECENT ARTICLES & OPINION



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### [Recommerce Seminar, Online- 7th April 2022](#)

Kjartan Rist will be joined by a panelists of fashion and environmental experts discussing the emergence of recommerce.

[Register here](#)

### [Tech Excursion, Oslo - 11 May 2022](#)

Concentric is co hosting this annual event shining a light on the exciting and emerging Norwegian tech ecosystem for key stakeholders from throughout the world.

[Register here](#)

Concentric partner with sector-defining founders across Europe to create new technologies that disrupt the status quo and solve the problems that matter. Founded in 2013 by Kjartan Rist and Denis Shafranik - active European venture investors for the past 20 years. The fund has offices in London and Copenhagen.

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